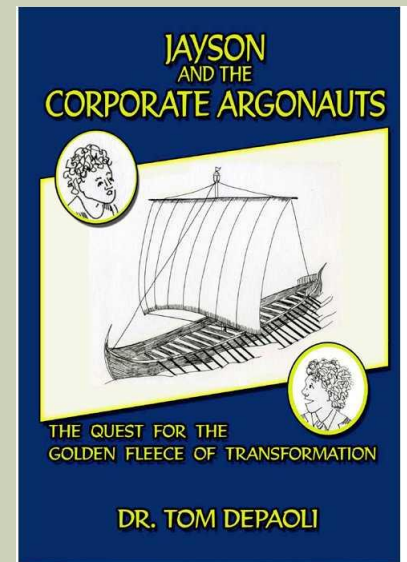


# JAYSON AND CORPORATE ARGONAUTS

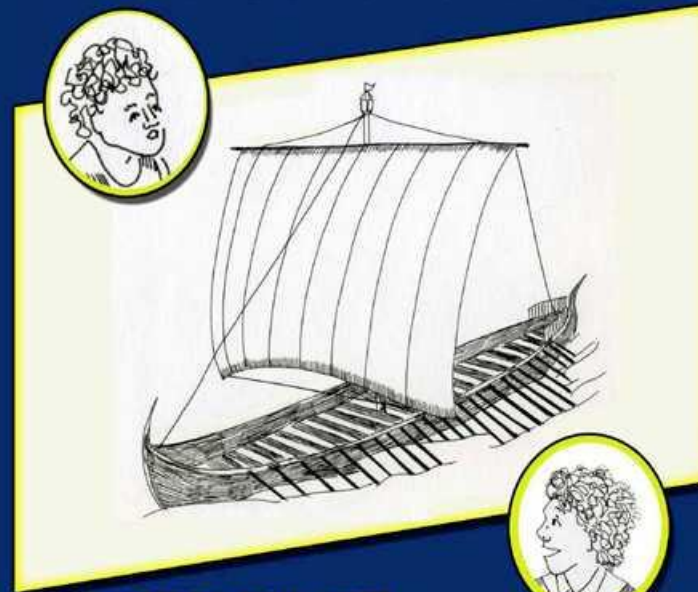
## THE QUEST FOR THE GOLDEN FLEECE OF TRANSFORMATION

This presentation is the property of Apollo Solutions and is legally privileged and/or confidential. You are hereby notified that any dissemination, distribution, printing, forwarding, or any method of copying of this information, and/or the taking of any action in reliance on the information herein is strictly prohibited except by the above recipient or those to whom he or she intentionally distributes this presentation. This presentation is copyright protected and the property of Dr. Tom DePaoli CEO of Apollo Solutions. No copies can be made without his permission.  
Website [www.apollosolutions.us](http://www.apollosolutions.us)

Apollo Solutions Copyright 2014



# JAYSON AND THE CORPORATE ARGONAUTS

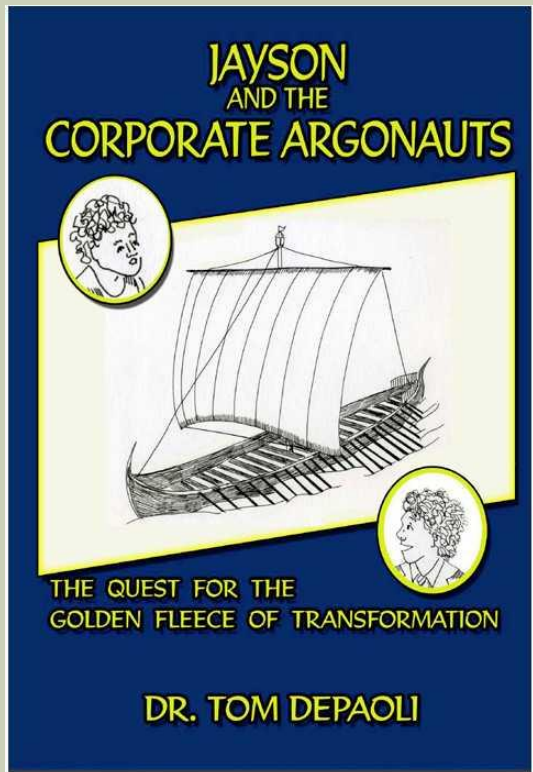


THE QUEST FOR THE  
GOLDEN FLEECE OF TRANSFORMATION

DR. TOM DEPAOLI

# JAYSON AND THE CORPORATE ARGONAUTS

## THE QUEST FOR THE GOLDEN FLEECE OF TRANSFORMATION

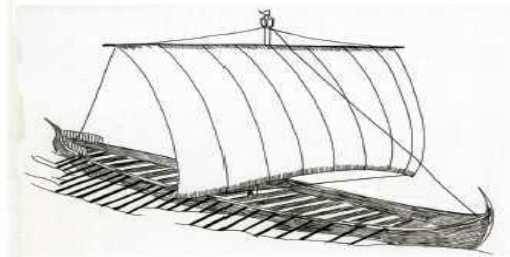


Available at Amazon.com  
Click on this link.  
Buy the book now.

# JAYSON AND THE CORPORATE ARGONAUTS

## THE QUEST FOR THE GOLDEN FLEECE OF TRANSFORMATION

### JAYSON AND THE CORPORATE ARGONAUTS



THE QUEST FOR  
THE GOLDEN FLEECE OF  
TRANSFORMATION

DR. TOM DEPAOLI  
Illustration by Laurie Barrows

# DR. TOM'S BACKGROUND

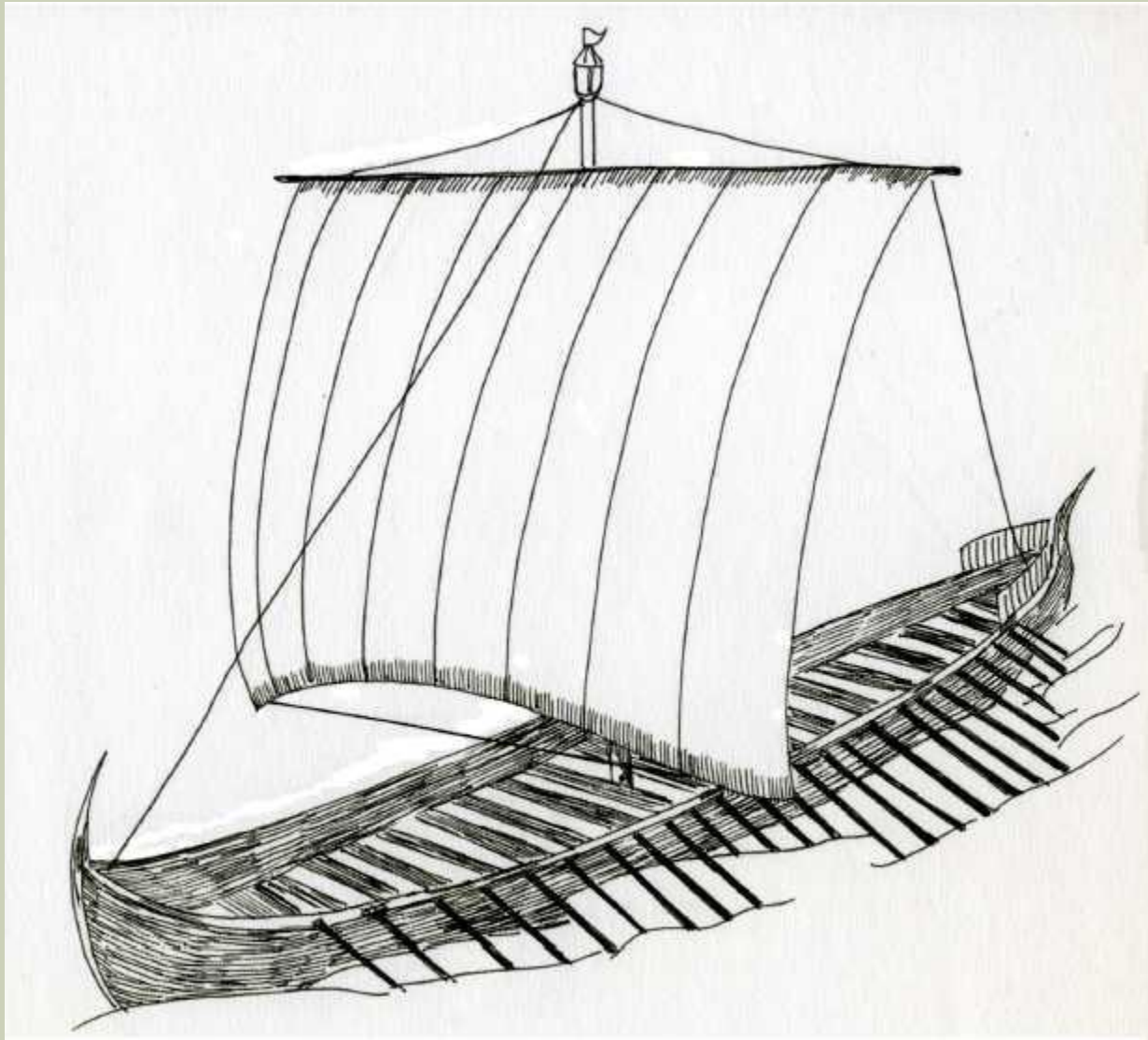


- Dr. Tom DePaoli is the Principal (CEO) of Apollo Solutions Books and Consulting ([www.apollosolutions.us](http://www.apollosolutions.us)) which does general business consulting in the supply chain, Lean [Six Sigma](#) and human resources areas. Recently he retired from the Navy Reserve after over 30 years of service. In other civilian [careers](#), he was a supply chain and human resources executive with corporate purchasing turnaround experience and Lean Six Sigma deployments. He is the author of: [Common Sense Purchasing](#), [Common Sense Supply Management](#), Jason and the Corporate Argonaut's and [Growing up Italian in the 50s](#).

# JAYSON AND THE CORPORATE ARGONAUTS

I have used the successful methods of many of my real life adventures and attempts to achieve organizational transformation. I must confess that there were also many failures especially when attempting to have people not only accept change but proselytize change. The most important method is to just start the quest! Many organizations refuse to accept change or transformation. Corporate Argonauts should be given the chance to join the crew of the Argo and begin the quest. Like the Golden Fleece, which was claimed to have mythical powers of peace, motivation and tranquility, successful organizational transformation can insure that the corporate crew reaches their full potential. I do hope that the reader can also use the methods to obtain their personal Golden Fleece of fulfillment.

# Welcome Aboard Transformation Crew



# JAYSON LESSONS

- **Always prefer to talk to a person in-person as the first option when communicating.**
- **For meetings always prepare and use the proper organizing tools to maintain discipline and structure. Start and finish on time.**
- **A culture of trust along with organizational compassion and integrity must exist before transformation is possible.**
- **Select the best of the best for your team.**





Jason being mentored by Chiron



Always prefer face to face communications

# JAYSON LESSONS 2

- **Get as much diversity as possible on your cross-functional team.**
- **Train, train, and train some more and emphasize soft skills.**
- **Train everyone to be the leader!**
- **Always have a marketing plan for your project.**
- **Keep your metrics visible.**



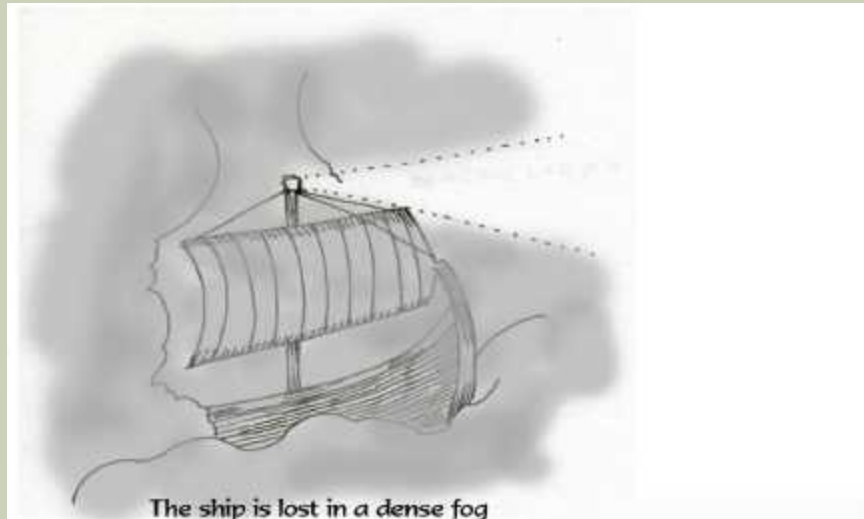
The heroes of Greece are the Argonauts-  
the best of the best



Train everyone to be a leader

# JAYSON LESSONS 3

- **Empower your team and keep them on track.**
- **Always make sure team morale is high. Develop leaders continuously and replace departing team members with the best.**
- **Respond to chaos with data and facts. Remain a beacon of calmness and conviction.**
- **Always make sure team morale is high. Develop leaders continuously and replace departing team members with the best.**
- **Whenever possible let your opponents wear themselves out. Remain a source of calm not anger.**



The ship is lost in a dense fog



Be a beacon of calmness and conviction

# JAYSON LESSONS 4

- **Assess risks and spend sufficient resources on forecasting the future.**
- **Plan or perish. Never underestimate the importance of planning. Take the time to plan.**
- **When confronting the impossible, seek the counsel of the trusted, execute the plan and above all do not quit.**
- **Transformation is an ongoing process. There is no last obstacle or challenge. The organization must remain dedicated to change and constantly invigorate itself.**



Jason comes up with a plan  
to defeat the Clashing Rocks



Plan or perish



Jason captures the Golden Fleece  
with the help of Medea



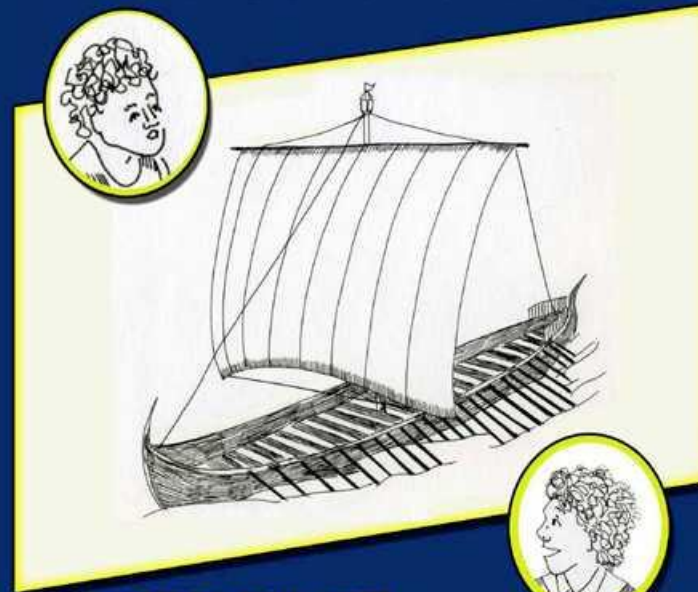
"Great job, team!"

"Great working together!"



Transformation never ends

# JAYSON AND THE CORPORATE ARGONAUTS



THE QUEST FOR THE  
GOLDEN FLEECE OF TRANSFORMATION

DR. TOM DEPAOLI